Univenter

We start in a minute

Medicine in English: a university you can check

Dagestan State Medical University · EIMS, Malta

19 October 2026 · 10:00 UTC



Who's speaking today

1 host · 2 universities

01		**Alfiia Shakirova** Host Terms, onboarding, first applications	Head of Recruiter Partnerships Univenter
02		**Raisat Kurbanova** General Medicine in English	Head of the International Department Dagestan State Medical University
03		**Sujitha Medhanki** BSc (Hons) in Dental Science	Administrator EIMS

- The universities are here live and will answer your questions.

Today's plan

01 The problem — what changed for agents this year

02 Dagestan State Medical University — from the university itself

03 EIMS, Malta — a short guest segment

04 How Univenter works — one contract, commission you can see

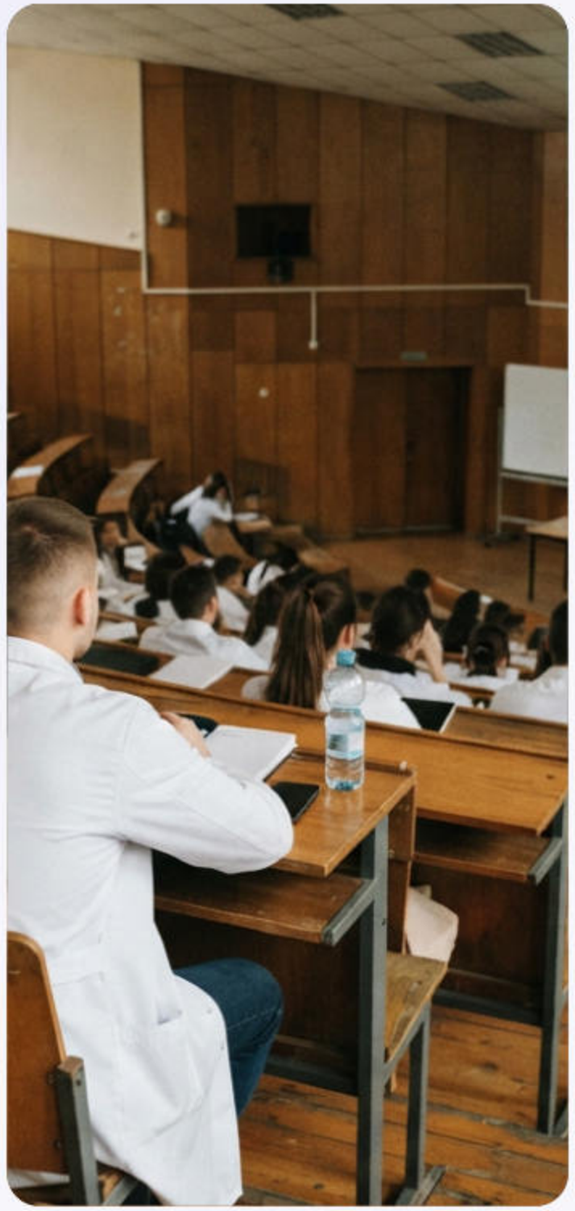
05 Your next step — and your questions

Questions — in the Q&A panel at any time. We answer them at the end

Univenter

The problem

- The problem
- The universities
- How Univenter works
- Your next step







Poll

What hurt your business most this year?

- A Visa refusals
- B A destination closed or changed its rules
- C Clients can’t afford it any more
- D Getting paid by universities on time

Answer in the Zoom poll — we’ll show the results.

The countries you sold last year are not the countries you sell today

UNITED KINGDOM

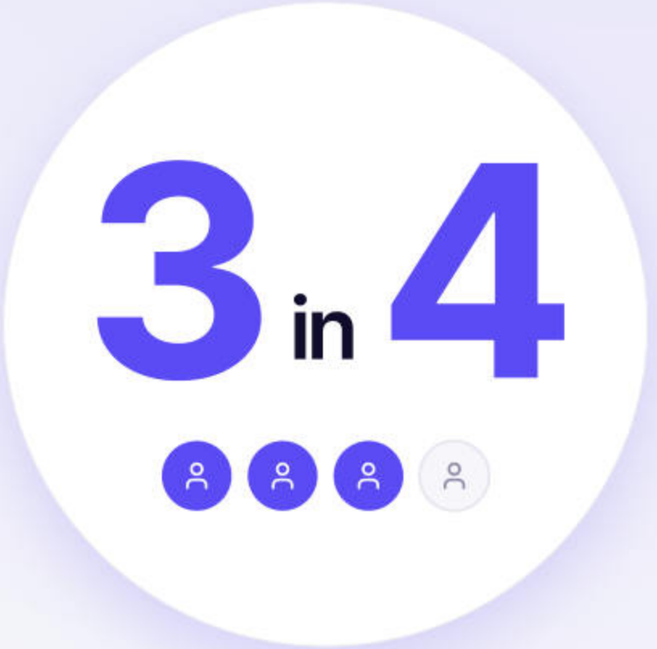
JAN 2024	Most master's students can no longer bring family.
2026	Universities risk their licence if more than 5% of their students are refused a visa.

CANADA

SINCE 2024	Study permits capped, and cut again since.

AUSTRALIA

JAN 2026	Stricter risk ratings for several student source countries.



agents started sending students to new countries in the last two years

Sources: ICEF Agent Voice 2025 (1,225 agents, 113 countries); UK Home Office; IRCC; Australian Department of Home Affairs.

The consulate decides. You pay.

1. Months of work on one student — and the answer comes from someone else.
2. A refusal costs you the commission, the time, and often the family's trust.
3. 80% of agents say high refusal rates stop even strong students from applying.

> **"They're not getting visa at the same time they are losing money."**
>
> **Agency owner, South Asia**
> Univenter partner interview, 2026

Nobody can promise you a visa. We won't either.

Visa issues are agents' No. 1 difficulty — ICEF Agent Voice 2025; Navitas Agent Perception Survey 2026 (870 agents).

Every new country starts from zero



No direct contract? Then you work through someone above you — and share the commission.

And a new route can close too: Georgia's state universities stop admitting international students from 2026/27; Kyrgyzstan withdrew accreditation from 13 medical colleges in September 2026.

> **"Agent partners have no option but to bow and beg for offer letters."**
>
> — agent, India · The PIE News, 2023

Signing an agreement with an institution is a top-5 difficulty for agents — ICEF Agent Voice 2025; 82% of South Asian agents work through third parties — The PIE agent survey, 2022; OC Media, 12.2025; Medical Dialogues, 24.09.2026.

You start a year before enrolment. You are paid months after it.

1. Promised in 2–3 months, paid in 4–6.
2. Paid only after the visa — or after the student has paid everything.
3. No shared record of which student is yours. When two claims meet, the university decides.

> **"1% in additional commission is less important than getting it four weeks earlier."**
>
> **Agency director**
> The PIE News, 2025

The rate is rarely the problem. Not knowing when — and whether — is.

The PIE News, 2022 and 2024; ICEF Agent Voice 2025 — commission rates stable for most agents.

What can change

01 New countries without signing a contract with every university

02 Universities you can check yourself — before you sell them

03 Commission and its status you can see for every student

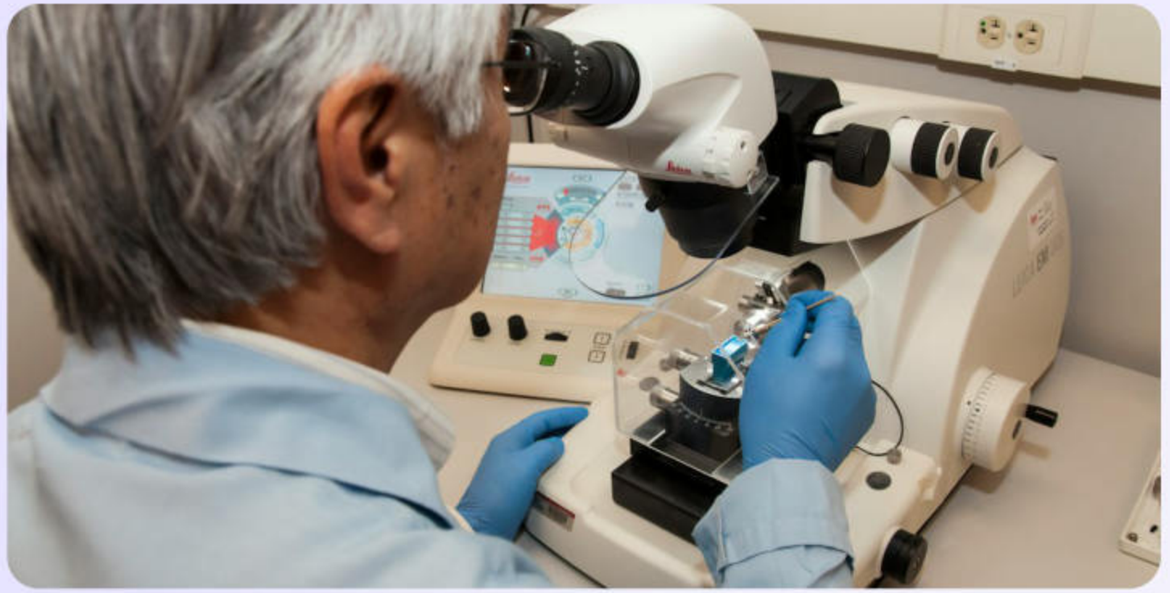
04 A student recorded as yours from the first application

What no one can change:
consulates, visa decisions, exchange rates.

The universities — next.
The platform — right after.

Univenter

The universities





- The problem
- **The universities**
- How Univenter works
- Your next step

SPEAKER 1 · FROM THE UNIVERSITY

Dagestan State Medical University

Makhachkala, Russia

Raisat Kurbanova

Head of the International Department

General Medicine in English — admission and study



Main building · Makhachkala

The university team

Questions — in the Q&A panel. We take them at the end.

SPEAKER 2 · A SHORT GUEST SEGMENT, ABOUT 8 MINUTES

European Institute for Medical Studies (EIMS)

St Julian's, Malta

BSc (Hons) in Dental Science — the Bachelor-first model and where it leads



Questions — in the Q&A panel. We take them at the end.

+3

more universities
you can work with

Also on the platform

Two universities you just heard — and three more you can work with. A minute on each.

- **General Medicine in English** — 6 years — Live
- **Master's and vocational programmes in English** — Master's · vocational — Live
- **Bachelor's degrees in English** — 4 years — Coming soon

Thank you, Raisat and Sujitha — the Q&A at the end is with them too.

MORE ON THE PLATFORM · RUSSIA

Kabardino-Balkarian State University named after H.M. Berbekov

Nalchik, Russia · state university · roots in 1932, university since 1957

Licence verified on the platform

General Medicine

- Specialist degree · 6 years · taught in English (English-medium track, Academy of Medicine)
- From pre-clinical sciences to clinical rotations
- Admission with an interview · no language certificate required
- Next intake: 1 September 2027 · deadline 29 August 2027

Preparatory faculty · 1 year · in Russian — for students who will study on a Russian-taught programme

Full programme, documents and commission — on the platform.



MORE ON THE PLATFORM · RUSSIA

Saint-Petersburg State Agrarian University

Pushkin, St Petersburg · state university · since 1904

63 programmes on the platform — vocational, Bachelor, Master, PhD

Taught in English

- Master's: Agronomy — Integrated Plant Protection · 2 years
- Vocational: Operation and Repair of Agricultural Machinery and Equipment · 3 years 10 months
- Next intake: 1 September 2027 · deadline 1 August 2027

Taught in Russian — after a preparatory year

- Fields: agronomy, agroengineering, veterinary science, applied informatics, biology, aquaculture, land management, economics, tourism and hospitality
- Preparatory department for international students: October to July

All 63 programmes — in the catalogue on the platform.



COMING SOON TO THE PLATFORM · RUSSIA

Peter the Great St. Petersburg Polytechnic University (SPbPU)

St Petersburg · founded 1899 · engineering, IT, sciences, economics, management · park campus with student residences

Coming soon

Bachelor's degrees taught in English · 4 years

- International Business
- International Logistics
- International Trade
- Digital Enterprise Economics
- Oil and Gas Enterprise Management
- Production Management

University Foundation programmes (8–15 months) and Russian-language programmes — for students heading to Russian-taught degrees

Register now — you'll see SPbPU as soon as it opens on the platform.



These and other universities — one catalogue

300+ **programmes in 8 countries**

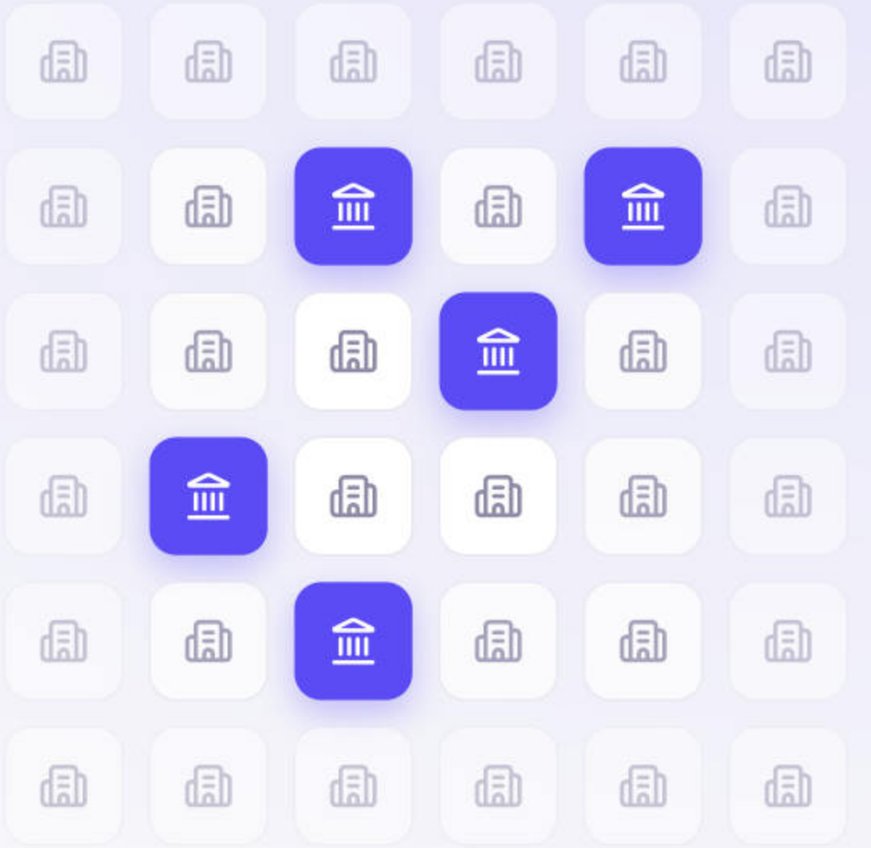
Russia and Malta are today's topic.

One list of requirements per programme —
not a dozen inboxes and formats.

Every status in one place —
you and your student see the same picture.

Prices, intakes and commission
shown before you send a student.

The student is attached to you
from first contact.



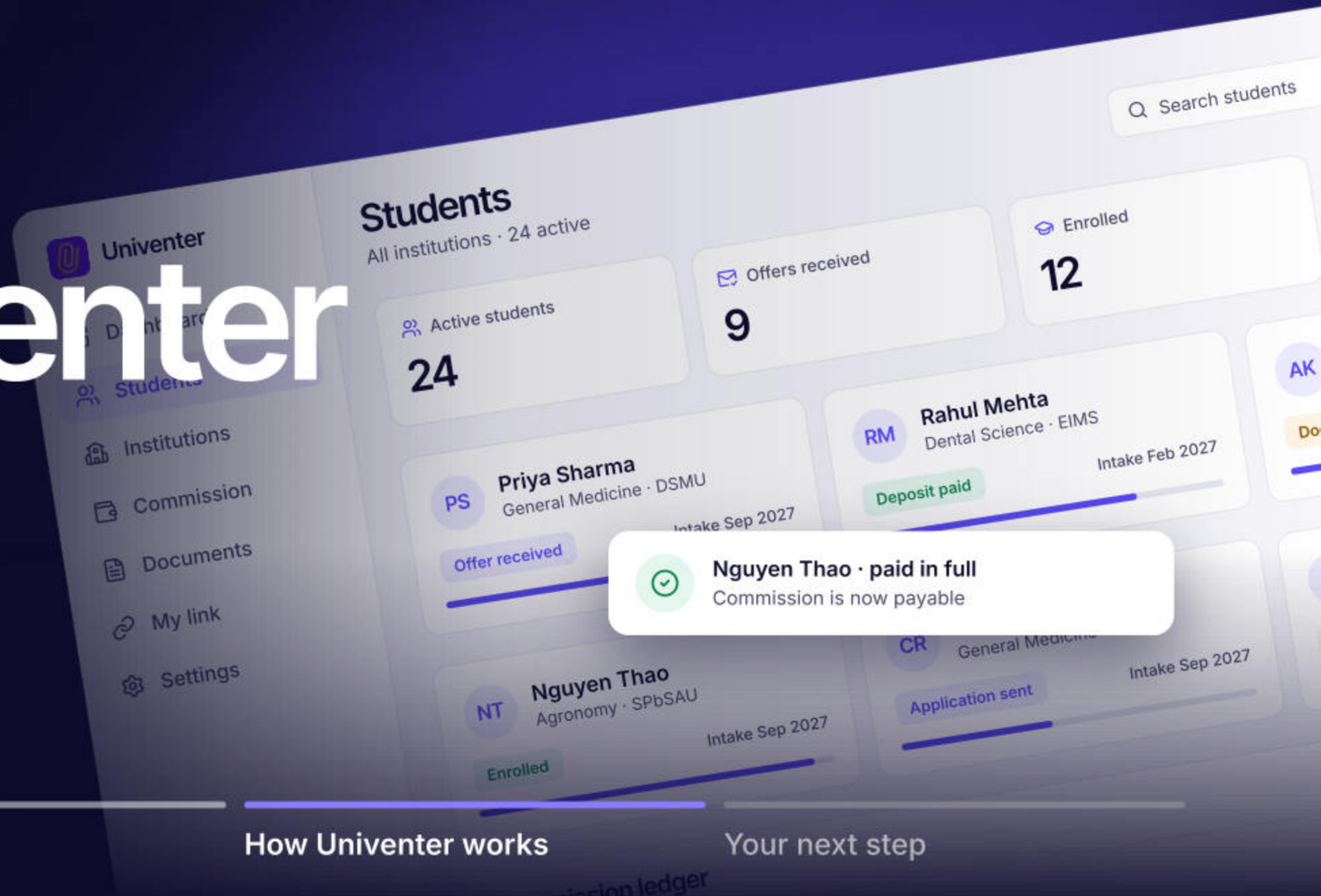
Today In the catalogue

Russia · Malta · Spain · Poland · Czech Republic · Hungary · Latvia · Georgia

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Chapter 3 of 4

How Univenter works



One contract instead of many



Every university is its own legal entity, its own agreement, its own commission rate and its own accounting department. Univenter exists so you deal with one.

From sign-up to commission

1 → 2 → 3 → 4 → 5

Sign up

Your account and your personal link. One page, one minute.

Pick a programme

Live prices, open intakes and entry requirements in one catalogue.

Send the student

One document list. The application goes in inside the platform.

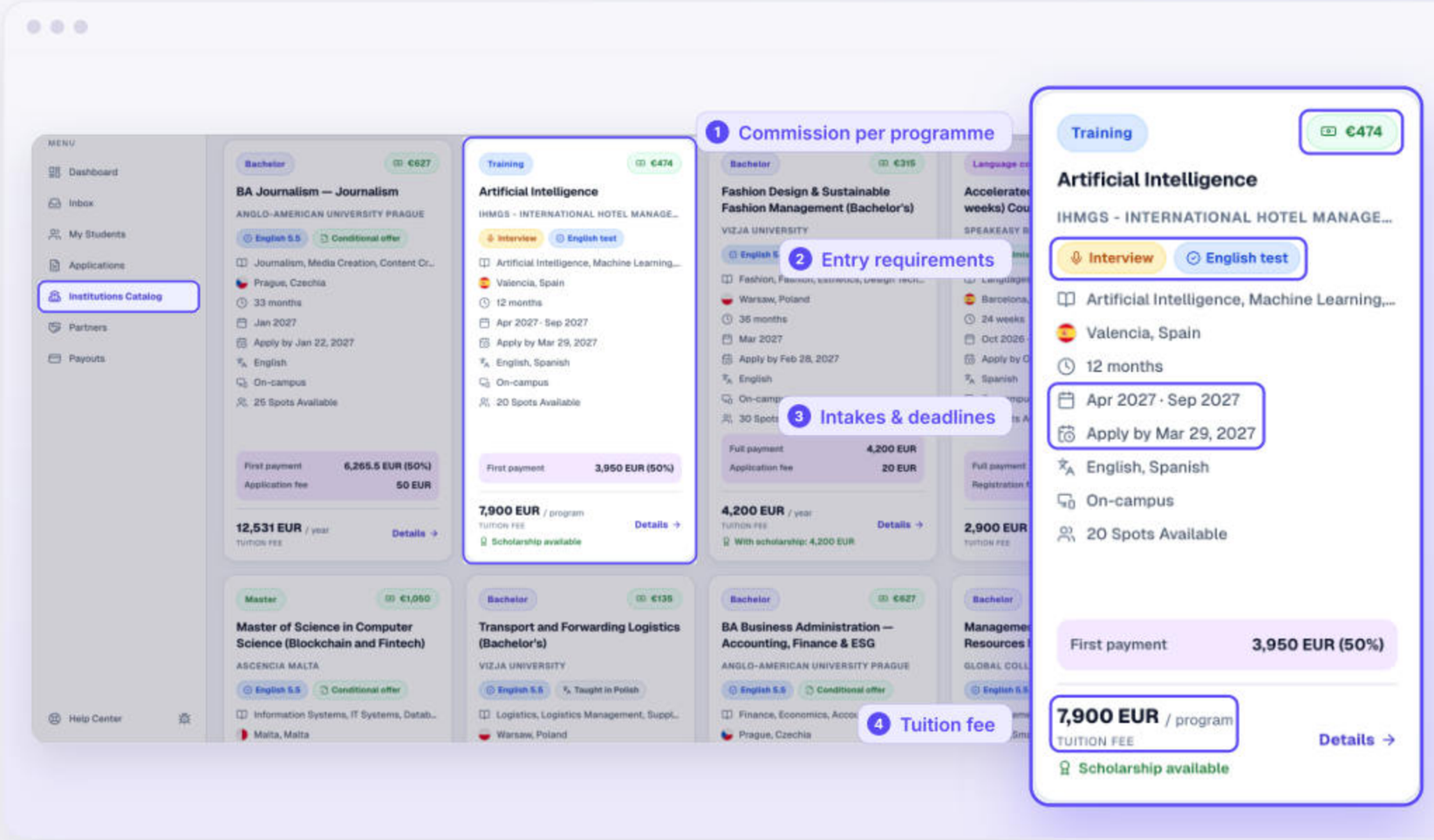
Follow the application

Every milestone, and every reply from the university, in one place.

Get paid

What is due on each student, and when it becomes payable.

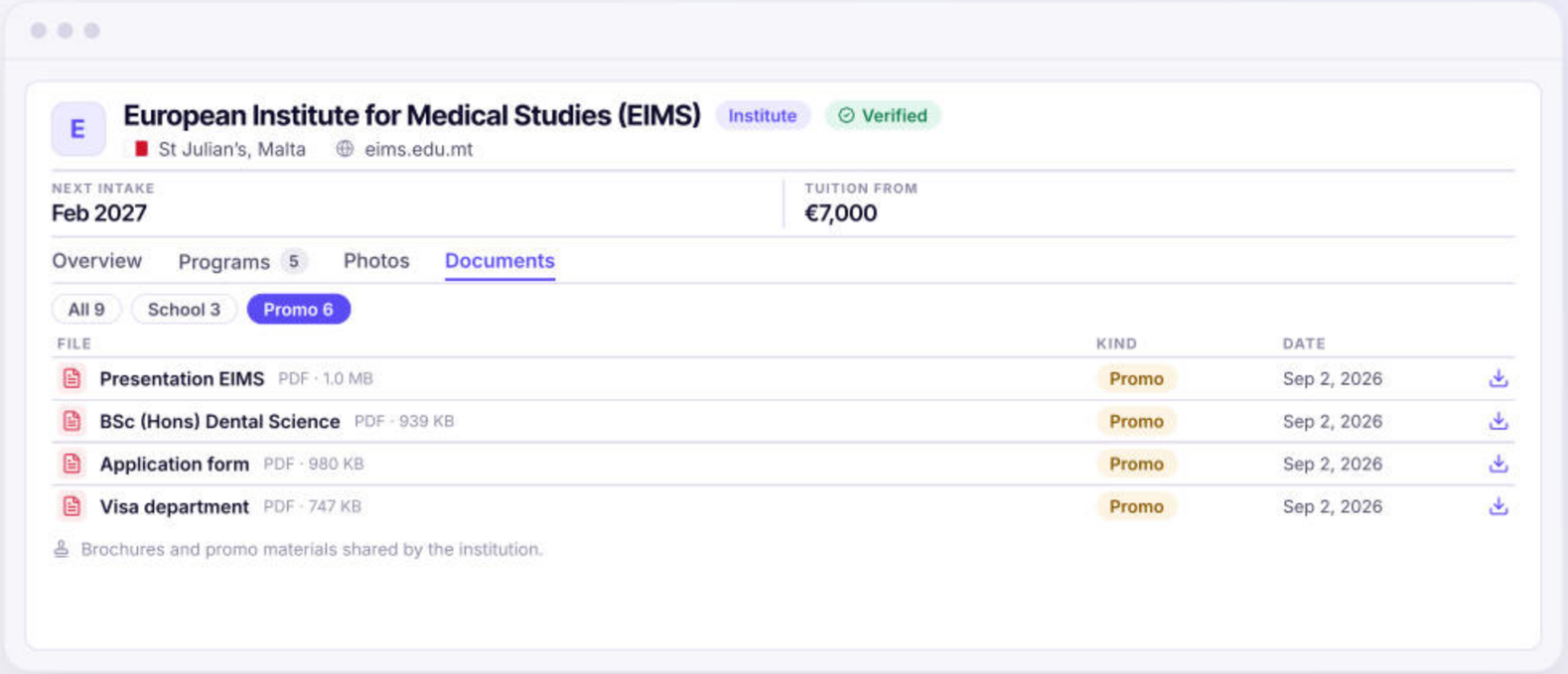
Nothing to pay at any of these steps.



Live prices, not price lists

- Prices, intakes and entry requirements update in real time.
- No negotiating rates with each university one by one.
- Marketing materials for every university — ready to send.

Sign up · **Pick a programme** · Send the student · Follow the application · Get paid



And everything you need to sell it

- A brochure for every programme, the school presentation, photos from the campus and the institution's own links.
- Take them the same day you add a student — no request, no waiting for a reply.
- Kept current on the platform, so what you publish on your own site is true today.

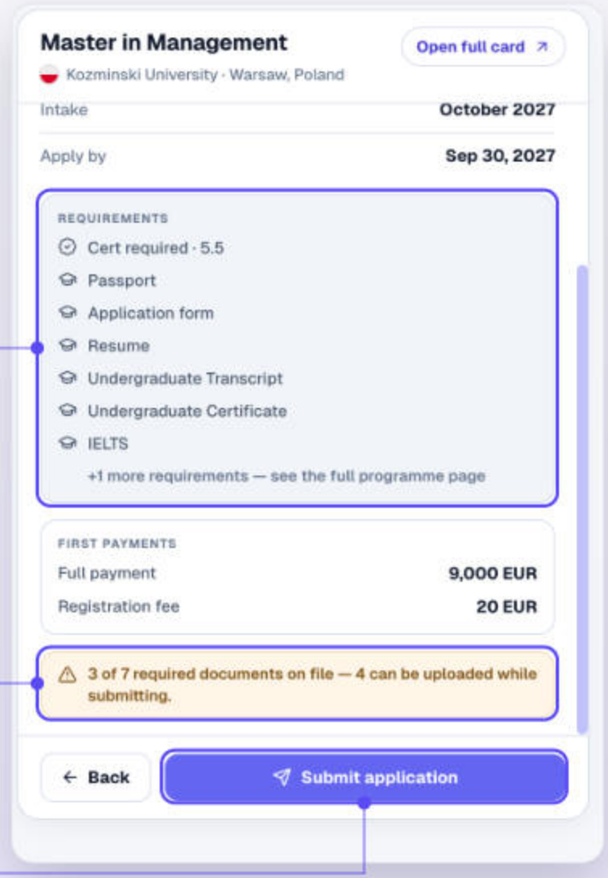
PHOTOS FROM THE INSTITUTION



1 Requirements read from the programme

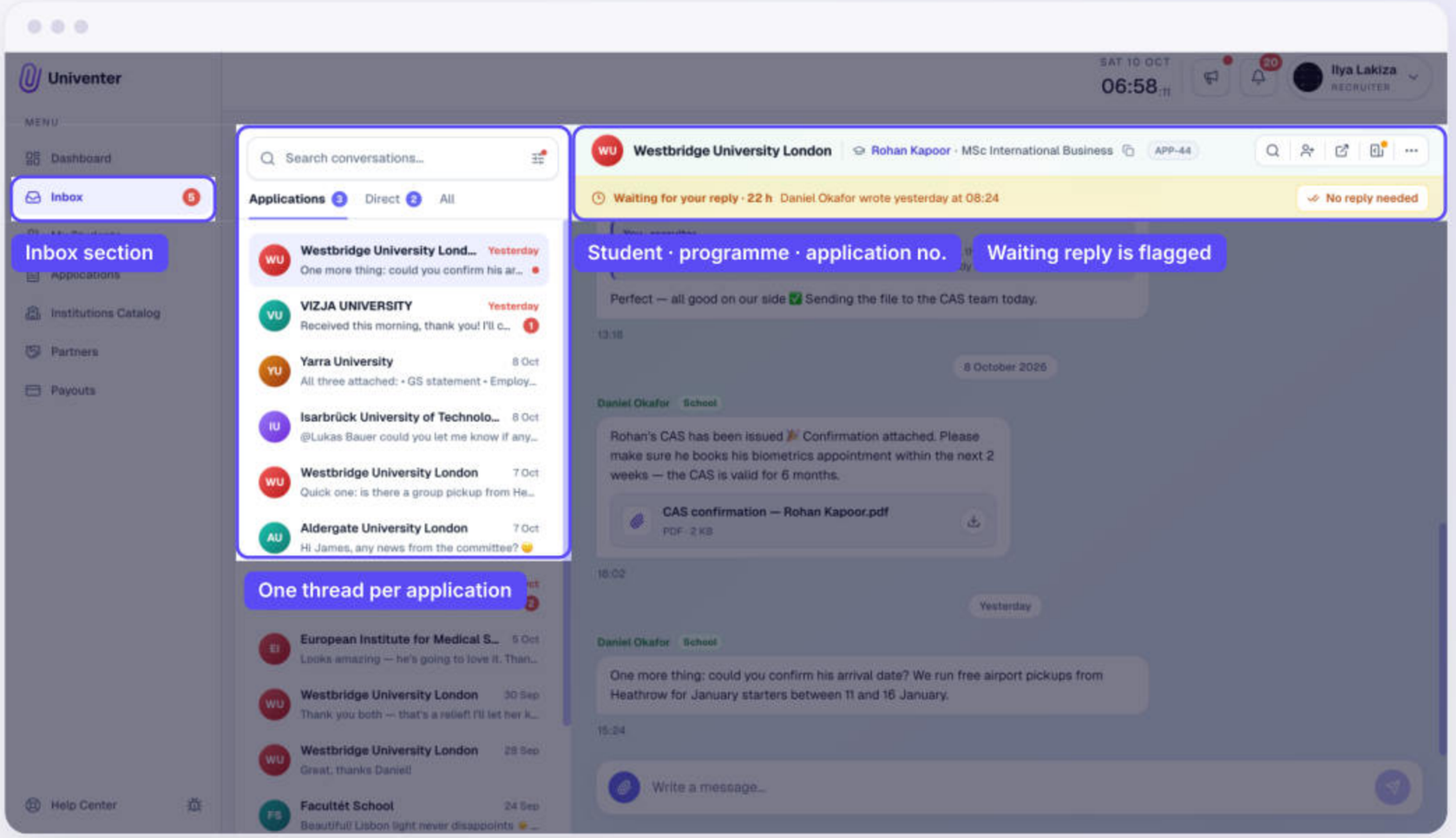
2 Missing documents — checked against the file

3 Submit — nothing is blocked



You know what is missing before you submit

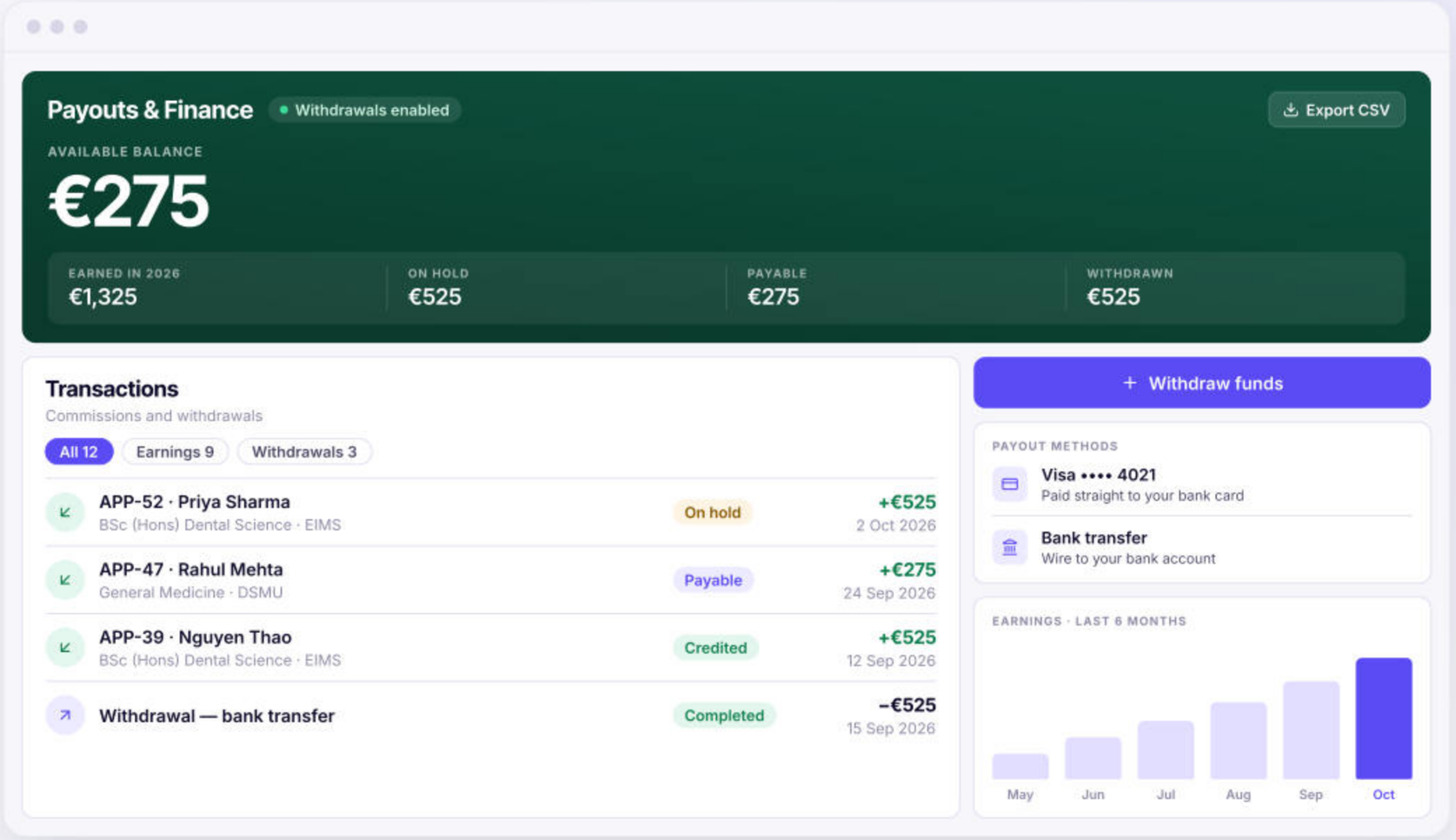
- The platform reads the programme's requirements and checks them against the student's file.
- You see exactly which documents are missing — on the application screen, not in a reply three days later.
- Nothing is blocked: the rest can be uploaded while you submit.



One thread per application, not your inbox

- The university writes about a specific student and a specific application — the thread knows which.
- A request to replace a document comes with the reason, in writing.
- A reply waiting too long is marked, so nothing sits unanswered.

Sign up · Pick a programme · Send the student · Follow the application · **Get paid**



You see the money before you earn it

- Each student shows what is due and when it becomes payable.
- Commission is counted from tuition payments only.
- You see every step — no need to ask.

The student stays yours

The same student cannot be claimed by two agencies.
Attribution starts at first contact, not at enrolment.

1

student — one agency

WHEN	WHO	STUDENT	STATUS
Day 1	**You**	**#2041**	**Attached**
Day 24	Another agency	#2041	Duplicate
Day 41	Another agency	#2041	Duplicate

What you take away today

Commission for every programme you saw today

The calendar of upcoming intakes

Document requirements

Access to the platform — today, no separate request

Direct answers from the universities — they are here, live

Commission is counted from what the student pays

Rates are set per institution and shown for each programme before you send a student.

- Student pays the deposit or the year's tuition
- The university confirms the payment
- Commission shows as payable
- **Paid under the university's terms**

Commission

GENERAL MEDICINE AND DENTAL SCIENCE TODAY

€275 – €525

DSMU, KBSU and EIMS

→

UP TO

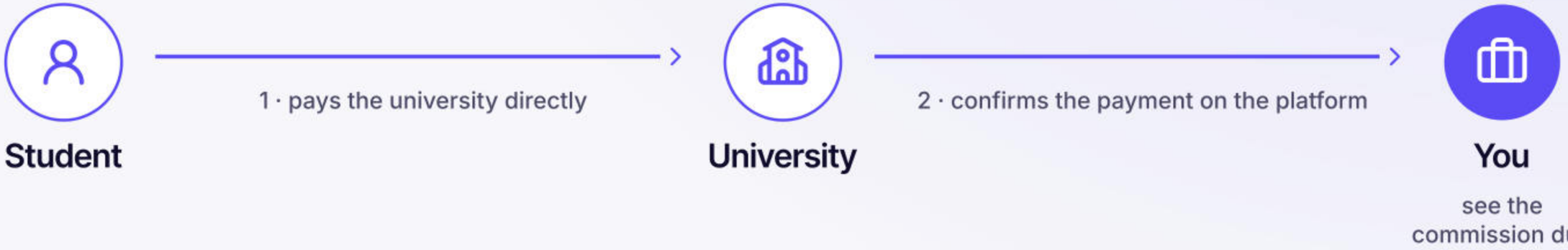
€1,050

the highest in the catalogue today

Per enrolled student for the first year, depending on the university and programme.

The exact amount for every programme is visible in your dashboard before you send a student.

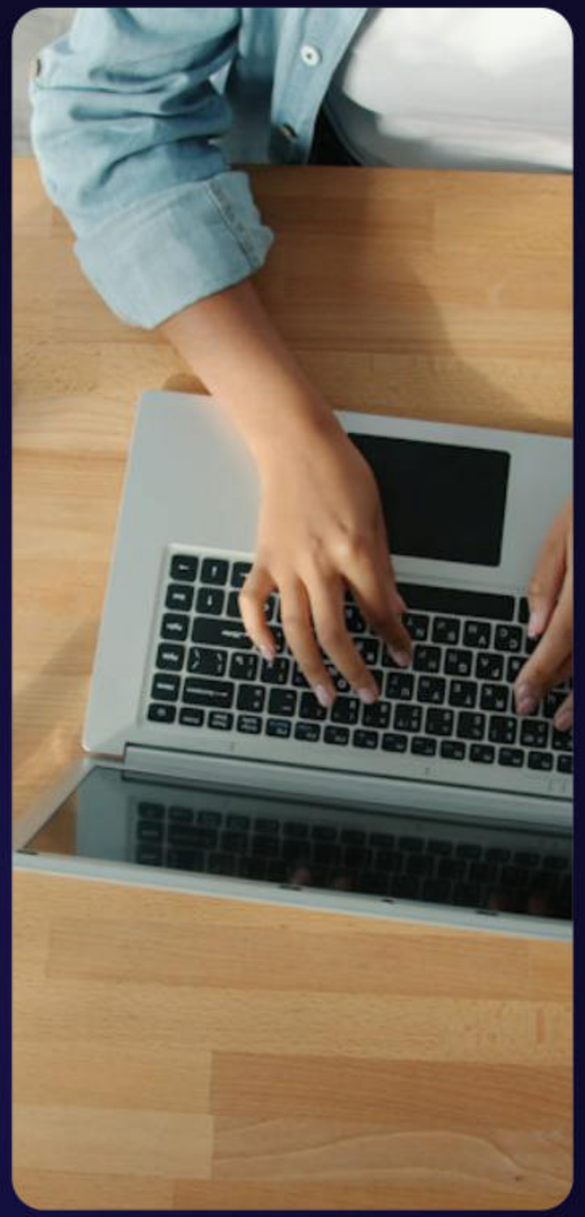
You see where every payment stands



Universities settle on their own terms — some after the full year's payment, others after the first semester. You see where every student and every payment stands on the platform.

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Your next step







- The problem
- The universities
- How Univenter works
- **Your next step**

No joining fee
No minimum volume
No subscription

Visa decisions are made by consulates — nobody on this webinar promises them.

Dates

Before the EIMS deadline the student needs MQRIC recognition of the school certificate, an interview and a conditional offer — then the deposit and the visa file. Start this month.

25 January 2027

Last date to apply · EIMS, Malta, February intake

1 February 2027

Intake · EIMS, Malta

1 September 2027

Intake · DSMU, KBSU, SPbSAU — last dates to apply 1–29 August

For EIMS that is about fourteen weeks from today.

The decision is made by the consulate.

Register now

app.univenter.me/register

One page. One minute.

No fees, no subscription, no minimum volume.

What happens in the next minute

1

You get the catalogue

every university from today, with rates, fees, intakes and document requirements

2

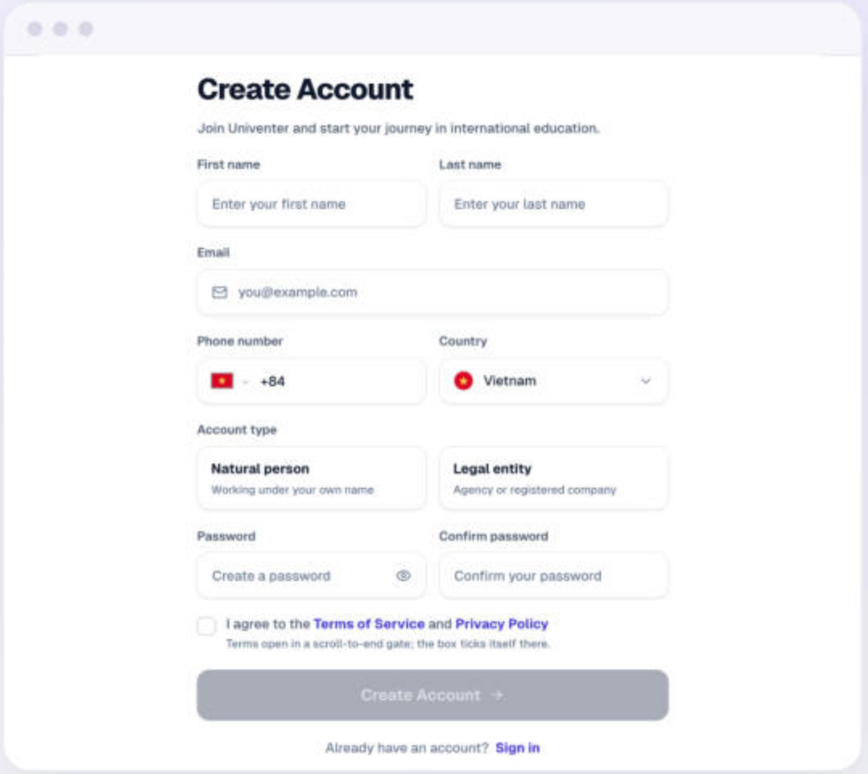
You get your personal link

this is where attribution starts

3

Everything shown today lives there

kept by the universities themselves, not a mailing that goes stale



No interview before access.

No exclusivity — work with us and with anyone else.

Univenter

Access stays with you — even if you send no one this season.

app.univenter.me/register